

International Turnaround - Key messages

- Operational and Financial turnaround almost always preserves more value than the alternative. It requires:
 - Early identification of the need for a turnaround
 - Management consensus and action to do something about it
 - Time to implement
 - Leadership and experience through the process
- No jurisdiction is perfect. Every jurisdiction could learn from others on how to improve
- Key elements that we believe lead to a higher level of successful turnarounds:
 - Early action and time to deliver a turnaround US
 - Director's protections US and UK, with Australia improving rapidly
 - Turnaround Culture US
 - Turnaround in conjunction with the tools provided by a formal process US Chapter
 11, UK CVA's and pre-packs, (examples like Virgin Australia show that it can work in Australia)
 - Banking system and liquidity US and Europe



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